

United Airlines



United understands the complexities of your travel procurement process. It certainly isn't easy balancing numerous suppliers, along with the myriad of details that come with each partnership.

At United, we make the air supply part easy, through "Easy To Do Business With (EZTDBW)" partnerships and solutions. Providing a diverse portfolio of corporate program offerings, we deliver the best fit for the needs of business travelers and a solid return on investment for companies.

To help ensure a smooth, "EZTDBW" relationship throughout the sourcing process, United continues to enhance some of our most popular corporate and agency travel programs and products. Below are a few recent examples that show our commitment to provide air service built around you and your business travelers.

» Products, programs and partnerships designed to exceed the corporate travel status quo

- Expanding our industry-leaving partnership with the world's leading airlines, we formed our third Joint Venture with Air New Zealand, and a new strategic partnership with Air China. United's partnerships allow corporate travelers to be taken wherever they need to be. These extensive relationships also provide corporations with robust and flexible contracting options.
- Our Master Corporate Travel Agreement (MCTA) evergreen contract continues to lead the airline procurement space, saving even more of a company's valuable time in negotiating commercial terms.

» Elevated Sales support and self-service tools

- A new, dedicated Sales escalation team supports only our valued contracted corporate partners with escalation support, before, during and post travel.
- Refined, relaxed and refreshed 24/7 support from our dedicated United Executive Desk.
- More powerful agency self-service tools, clearer and transparent policies and communication, so corporations and agencies stay updated on changes and advancements that matter the most.
- ...and a revolutionary self-service corporate travel management portal is on it's way!

» Continued investment in your travelers' experiences, throughout their entire journeys

- 100% Wi-Fi on over 920 mainline and large regional jet aircraft. Over land or sea, your travelers stay connected and productive.
- United Polaris, our transformed BusinessFirst experience (starting December 2016), will be our most significant product transformation in more than a decade, featuring a reimagined, sleep-enhancing, lounge-to-landing experience for intercontinental travelers.
- Free snacks onboard, charming Illy® coffee and new multi course international Economy menus, in addition to fine-tuned Premium cabin meals.
- Innovative operational Travel Contact Messaging, providing travelers real-time notifications across every touch point of their journey about the things that matter most to them, such as seat changes and the status of their baggage.
- Multi-million dollar investments in new terminals and United Club facilities in Chicago, Boston, Houston, London, Los Angeles, New York/Newark, San Francisco and Tokyo.
- The world's most rewarding loyalty program, MileagePlus®, offering more generous mileage accrual initiatives, upgrades, challenge opportunities and status match programs.

We know you have a lot of choices when it comes to sourcing an airline partner, and we are committed to making that decision an easy one—United Airlines. We look forward to working with you and welcoming you onboard the friendly skies.

For more information, contact your United Sales Representative or visit united.com



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